



## BGCCC Board Meeting

**Tuesday, September 26, 2022**

Meeting called to order at 5:38 pm.

Members attending in Salida: Duncan Campbell (Board Chairman), Brian Beaulieu (Club Director), Deb Payton (Secretary), and remotely via GTM: Gwen Allen (Board Vice Chair), Dustin Nichols, Felicia Hermosillo, Marjorie Ackerman, Gwen Allen,

- I. Moment for Kids—Kiki presented Mae who is active in teen programming. She is a 7th grader in Salida Middle School and recently participated in JA Economics for Success. She found the information to be difficult, but she learned a lot. The best lesson was on budgeting where you had to figure out the priorities. Where you rent or buy, which clothes can you afford to buy and what you can afford to spend on food and spending vs savings. The teens are starting a podcast at the Club that will be called The Salida Minute—for one minute they talk about an issue in Salida. The next topic is on the environment and animals and their habitats; ie Antarctica. They will partner with KHEN to promote their hot topics. Flyers could be made to promote the podcast. The Teen Club has run with the project.
- II. Vote on August Board Minutes— Marji made a motion, Gwen seconded. Unanimously approved.
- III. Executive Committee Minutes Q&A. See minutes and note the contract with Abe Hochman and approval of the Performance Center flooring are both Action Items that will go to the Finance Committee, Brian will schedule with Pip on direction from the EC.
- IV. Gala Event (Marji and Brian) — There are 93 sponsors this year with \$135,200 collected which places the BGCCC well over the budgeted amount of \$110,000. Karen, Cara and Scott worked hard in BV and Salida did well as did Marji, Tessa and McKenzie. At this point, the event is sold out with 185 tickets sold with seventy tickets sold for cash. There is a wait list in place. Three staff members will handle check-in and they will get individual names for marketing and each person will receive a paddle for the auction. Board members should be there by 5:30pm and should circulate. Order of events: At 5:30pm appetizers/ 6pm buffet dinner with Mt Princeton serving/ 7pm Duncan welcomes participants/ then a video of club kids thanking lead sponsors/club highlights/BV & Salida club heroes/live auction/leadership video by the kids/fund a future auction.
- V. The RD and Marketing plan will be coming next month.

VI. BGC Southwest Regional Conference (SWRC) insights and follow-up – (Duncan & Brian)  
It was great to attend in person with over 600 people present , Brian, Kiki, Duncan and Tessa attended. Brian felt all sessions were rated A's or B's and was impressed by the Santa Fe, NM Teen Club. After opening a teen club in the Mall, they've had over 2700 teens attend. He's planning to go to Santa Fe in late October to look at their programs and tour the club.

- A. Lauren Hackney, who is a BGCA Director Club Financial Services, had a strong breakout session on the Balance Sheet, Income Statement and Cash Flow. She has offered to provide a custom seminar for the board via Zoom. Governance has identified Finance trading as an area for us to pursue from our recent Board Assessment. She recommended regular sweeping of endowment funds from the general ledger was encouraged. She also mentioned that we should be looking at “high yield saving” accounts like American Express and vendor management payment terms.
- B. Safety- Jon Whiteman is the BGCA Director for Safety and Crisis management and preparation. He has templates to help us with planning. And is willing to come to our Safety Committee meeting.
- C. Visioning and Strategic planning Susan Taylor (Grove Assessment)-She stressed the value of strategic thing and acting/reacting and bringing the assessment into Board Meetings and EC meetings. The Five Bold Steps that we worked on last year. Is our plan still current? Don't just react. Plan!
- D. Greg Wise- Specializes in Life and Work Force readiness for the kids. This will come in the new BGCA Strategic Plan and has great fundraising potential as well as emotional health and well being. He also is willing to work with us.
- E. The SWRC will be in Salida next year.

VII. Committee Reports:

- A. Finance — There will be no Financial report this month since Jan is out of town. The Investment Committee has a lot going on and we look forward to hearing from them. The auditors are currently reviewing the club financials.
- B. Facilities —
  - 1. BV—Dustin did meet with Joseph Teipel regarding the lot description of the BV BGC with an encroachment license considered then nixed. Longterm, this could be revoked. Joseph recommended staying with the original lot description. They are now working on an encroachment easement. Talks with the town continue with Funding from the town sought. They want to make sure that the town's needs are met, but that they provide funding for those needs. The town is in the process of reviewing their budget with their new town administrator. Gwen asked if anyone was doing preliminary title work? She indicated that she could start that and will look to Casey for guidance.

C. R&D — (Cara is out of town-Brian reporting).

1. The Phase 2 architect was selected by Brian, Duncan, Scott and Karen. Lou Galletta was the final candidate. He had a solid plan with every component laid out well. He came with a good team.
2. Julie is putting the Marketing and the Master Plan together with the full campaign kit. She keeps us on track and checks off milestones. Tessa will start taking over some of these responsibilities as Resource Director. Duncan feels she should shadow Julie for a couple months in preparation for Julie finishing her commitment to the club in early 2023.
3. In Buena Vista, Scott Erchul, Karen Dils, Cara Larimer are the Team Leaders and will work with the Lead Donors. Brian is focusing on the Lead Donors as well. So far, 2.5 million dollars has been raised through the Capital Campaign.
4. There will be a stewardship event in Buena Vista with a tentative date of November 21st. The committee needs to finalize this date. The Surf Hotel will provide the room for free. We pay for drinks and food. Marji will provide a formal RD and Marketing Plan to present to the Board by next month.
5. Grants—Brian indicated that it's been a good first quarter. The state alliance director post was not filled at this time, but they were able to proceed. Esser funding was attained with rural club grouping for \$50,000. Casey Hedrick is the new alliance director.
6. BGCCC is looking for more STEM and financial literacy programming.

D. We made \$1000. On the autumn run and the RD committee will assess whether this is good use of staff time since six staff members worked the event.

E. Safety — The Safety committee will connect with John Whiteman for training. Congrats Mitch on your new baby.

F. Governance — There are three areas of need:

1. 1. Governance ( Lauren Hackney)
2. 2. DEI — Duncan will connect with Wendell to create a plan.
3. 3. Safety

G. Programs-Brian-

1. People are motivated after seeing our Salida Club and it helps the BV Capital Campaign.

2. The Santa Fe club with Podcast program motivated our club to create The Salida Minute podcast. The BV Club will come to Salida to participate. Kiki, Bryant and McKenzie had 28 teens recently in the Teen Club.
3. There is a push from the board to increase volunteers including the Church of Latter Day Saints who stained picnic tables, fencing and bike racks, Deb Payton for Junior Achievement and REMAX has an upcoming Global Outreach Day and they will go to the BV club and do team building followed by an ice cream sundae bar . The club hosts many other community organizations including CCCF, Garna and Walden. These people tour the club and learn about us.

Meeting adjourned at 6:40pm.

The next Board meeting will be held on Monday, October 25, 2022 at 5:30pm at the Buena Vista Club and will offer a dial-in link for those who cannot attend in person. RD, Finance, and McKenzie's report out will be the main topics.



BGCCC Board Meeting  
**Tuesday, August 30, 2022**

Meeting called to order at 5:31 pm.

- I. Members attending in BV: Duncan Campbell (Board Chairman), Brian Beaulieu (Club Director), Deb Payton (Secretary), Kent Davidson, Chasadee Weaver, Jen (BGCCC/BV) Via GTM: Jan Schmidt (Treasurer), Gwen Allen (Board Vice Chair), Felicia Hermosillo, Cara Larimer and Austin
- II. Moment for Kids with Jen—Four club members joined us. During summer programming, Seanato liked to go on hikes with Brandon. They would hide in the bushes and duck heads to surprise others. Since they were short on shirts they'd group up and share them and try to walk with two kids in one shirt. Vezire was a peer leader and found it hard to get kids to behave. They sometimes spoke back and she needed extra help from the older counselors. (Ashley their mom was in attendance), Logan attended a pottery workshop at Wildstone with level painting which adds soap and water with paint to create neat effects. He also does the rocketry program with Greg Justis. The rockets went everywhere, including the roof and it was a lot of fun. Pie in the face involved making pies with whipped cream and sprinkles and then they chose to throw the pie at Nathan, their favorite counselor. Leia did fiber arts and included finger knitting to make blankets scarfs gloves, etc.
- III. Review and approval of June Board Minutes. Gwen Made a motion to approve, Kent seconded. Unanimously approved
- IV. EC Meeting notes (Duncan reporting, docs attached) Q&A—The Executive Committee deals with hot topics and has 5 members including Duncan, Gwen, Jan, Debbie and Brian. This months meeting included a proposal to pay Abe Hochman monthly, staffing challenges with Brian reporting that two AmeriCorps positions unfilled. He re-hired Nathan and Olivia, who are high school students. Jen, Kiki, Sue, Bryant and McKenzie were retained. Alpine achievers provided 6 good, dynamic individuals to cover one position. We hired Gianna Fritz as our new art teacher. Many students today are not taking a gap year for AmeriCorps and are going right into grad school
- V. Summer Program results & insights (Brian reporting) This was a great summer with no safety issues whatsoever. The staff did a great job accommodating record numbers for BV with 75 on many days. They continue to work out of a hallway and cafeteria at Avery Parsons school. Salida averaged 80-100 students/day. These numbers doubled in the past