



BGCCC Board Meeting
Monday, October 30, 2023

Meeting called to order at 5:30 pm.

Members attending in Salida: Gwen Allen(Board Chair), Jan Schmidt (Treasurer), Deb Payton (Secretary), Brian Beaulieu (Club Director), Dustin Nichols, Marji Ackermann, Kristen Hussey,& Alison Ramsey. GTM: Cara Larimer (Board Vice Chair) Mitch Wright, Felicia Hermosillo, Carlton Pierce *Investment Committee* Dan Shore, Tom Jacobson, Jared Buchan, and John McGowan (GTM)

- I. Moments for kids with Kiki: Kiki introduced Sierra (Gr 3) who just completed a month long ARM project (Ark River Monster)with Greg Justis leading the group. ARM was a marine reptile that evolved from the Plesiosaur which was trapped in Twin Lakes. It grew to be 20' long and 5' tall. The kids created and painted the likeness and then appeared at the fantasy fair.
- II. Review and approval of August Board Minutes: Dustin *made a motion to approve the August Minutes and today's agenda and Marji seconded. Unanimously approved.*
- III. New Board Roles: Gwen Allen will be Board Chair, Cara Larimer vice Chair. Jan Schmidt (treasurer) and Deb Payton (secretary) will continue their roles.
- IV. Celebrate Gala Success/Summary/Report (Marji): The Gala event proved successful, grossing \$84K and netting \$62K. This was a 63% increase over last year's Gala net of \$39K. Business sponsorships totaled \$121K. (Our budget was \$100K.) The subsequent RD meeting focused on the Gala logistics and feedback.
 - A. The bar line was long. Tessa will talk with Mt. Princeton about possible ways to shorten.
 - B. There was a recommendation to focus more on individual donors and invite them earlier in the process to spur giving.
 - C. A longer video focusing on a Club program such as STEM could generate more excitement. Response to the sponsor commercials and other video was very positive.
 - D. A Comedian for next year's event was deemed unnecessary. The longer video could replace the comedian as the evening's entertainment.
 - E. There were some complaints about the food and the length of the programming. To speed up food service next year (which would enable the program to start sooner), Mt. Princeton will include salads on the buffet line instead of serving plated salads.

- V. The Investment Committee discussion with John McGowan, Dan Shore, Tom Jacobson, Jared Buchan, Jan Schmidt, Brian Beaulieu: (Jared speaking). All Board Members should read the Vanguard information (link: [NP_IAMNBPRT.pdf \(vanguard.com\)](#)) and the Investment Objective Memo (IOM).

Jan introduced the Investment Committee members. She then said new members who recently joined the committee had asked questions about their role and the direction from and expectations of the board. They had concluded this needed to be solidified before investing the 2022-2023 surplus. Revisions to the Investment and Reserves Policy (“Policy”) adopted by the board on March 30, 2021 are also expected to result from this discussion.

Jared then spoke about the objectives of this meeting. He said he hoped that all board members had or will read the Vanguard article distributed via email (“Fulfilling your mission - A guide to best practices for nonprofit fiduciaries.”) One of the main purposes of the discussion was to understand the Board’s objectives for the Endowment / Quasi-Endowment (hereinafter referred to as the Endowment) and whether donor restricted vs board designated funds were viewed differently. He led the discussion of questionnaire distributed to the board that focused on the board’s risk tolerance and time horizon for use of funds in the endowment.

Some conclusions from the discussion included:

- The board is comfortable with a classically conservative approach for investing the Endowment with a 50/50 weighting of stocks and bonds
- The board is committed to maintaining its designation of funds for the Endowment (versus, for example, using some for the BV Capital Campaign, operations or other capital needs) and investing it for the long-term sustainability of the clubs
- More work is needed in establishing a substantial ongoing capital reserve (as defined in the Policy)
- The formula for determining how much of the Endowment that can be spent annually needs to be clarified in the Policy.
- Best practices for an Endowment balance is 2x the operating budget
- A calendar of activities for the Investment Committee will be developed that would include a review of the questionnaire to see if views of the board have changed. Timing for this review would likely be late spring / early summer when the fiscal year operating surplus and available contribution to the Endowment can be estimated.

One of the main goals today is to understand our three Objectives:

1. *Risk tolerance:* We as the board prefer a more classically conservative approach with a 50/50 weighting of stocks and bonds and money market accounts. Good fiduciary policy encourages giving.
2. *Time horizon:*
 - a) Fifty percent of Capital needs must be planned for 10 years out. If we designate funds to be invested for 10 years, we need to stay the course with the Endowment.
 - b) Bonds and stocks will create annual income.
 - c) The Endowment ensures the perpetuity of the club and is donor restricted. The Legacy Giving could go into the Endowment which is only restricted if the donor requests it.

- d) Operating surpluses go into the quasi endowment. If we are more conservative about rolling capital improvements into the Quasi Endowment, those funds are less likely to be withdrawn.
3. *Investment spending policy:*
- a) The endowment Fund is the invested fund.
 - b) The income can be spent but this needs to be clarified in the Policies.
 - c) The team requires advance notice to withdraw funds.
 - d) The designation for future needs is indeterminate. The board can designate the quasi endowment for other purposes.
 - e) Annual spending from the Endowment will be less than 5% with Dan recommending 4% to continue growth. Does the committee base annual spending on the initial investment or current fair market value? (see IOM). Brian will check on the best practices of BGCA.
 - f) BGCCC does have Capital reserves for emergency issues factored in annually and have mandated 6 month operating reserve.
- B. The Investment Committee will meet with the Board annually in the spring/early summer when operating expense surpluses occur. Management objectives will be reviewed and presented to the Board at this time.

VI. CO Area Council and CO Alliance report/Scary Stats, Alliance Funding Slides, and BGCA Strategic Direction (Gwen and Brian): Due to time constraints, we will discuss the CO Area Council recommendations and information at our December meeting.

- A. BGCCC anticipates a review of strategic plan in context of BGCA Strategic Direction. Nationally BGCA is revamping their Strategic Plan recommendations.
- B. Congrats to Deb for her award 2023 Board Member of the Year for the state of Colorado! Jan Schmidt was also nominated for this award.
- C. Area Council is our voice to influence BGCA
- D. Alliance Funding, math bill, 2024 Goal—legislate state budget line item for OST (outside of school time), consider our role, if any, and impact on language, communication, etc.

VII. Facilities Committee report (Dustin): Board vote on General Contractor selection.

- A. The committee is overseeing the formation of a site plan and traffic plan.
- B. They are in the process of creating their Mission Statement.
- C. Thanks to Gwen for completing the Title Commitment.
- D. RGC has been voted in for value engineering for construction costs.

- E. WD Construction and DSI submitted bids to function as General Contractors. Both interviewed well. Ultimately, DSI was chosen, in part due to their local connections and support. They are fully bonded and WD was not. DSI can step in for subcontractors with their own crew if need be. Their proposal included \$700k GC fee. With DSI, more local contractors will be used. Historically, they've built local schools and came out as the clear choice. Dustin will create talking points on the choice of DSI.
- F. *Dustin made a motion that we enter into a contract with DSI to proceed with them as our general contractor for the BV Club. Jan seconded. Unanimously approved.*

VIII. General Board Business (Gwen)

- A. Calendar: All important dates need to be on the BGCCC Google calendar. Board Meetings will continue on the last Tuesday of the Month.
- B. Committee Notes/Minutes and KPI updates should be posted on the Dashboard, Diversity/Inclusivity Policy
- C. Committee descriptions, strategic update, metrics/goals/KPI's. Tessa has been updating this.
- D. Self-evaluation/Annual Plan for Board Members
- E. Board Page Updates need to occur
- F. Schedule Strategic Planning (existing plan is for 2019-2024 with many goals already met)
- G. Jim LiVecchi reached out to Duncan with a complaint about the hiring of Salty Riggs due to DUI in 2021 and current probation. Following discussion with Executive Committee, Gwen sent a response to him. Salty was very open about her past issues and her probation requirements include regular alcohol testing. In September, she failed to make a court appearance which extended her probation with the club. Brian will continue to closely monitor her compliance with probation requirements. . Oren Dreeben and Jack Lee also asked about this issue and want to know how we'll approach this; they recommended terminating employment. A DUI is not a barrier crime and she will not drive kids. Salty is Executive Director of BETCH ((Bringing Everyone Together Through the Crisis of Housing) , is on the Board of the Chaffee Housing Authority, and Dan Shore and Chaffee County Community Foundation have offered to assist (character references for Salty in encouraging her hire) in the event the LiVecchi complaint becomes a PR/reputational issue.
- H. *The Board discussion determined that our policies have not been violated. The Executive Director has authority for staffing decisions in the absence of policy violations.*

IX. Committee Reports

- A. Finance (Jan): See financial statements. Alison Ramsey is doing a great job as BGCCC Finance Director. The auditors are still working on our audit and may do a presentation to the board in December.
- B. RD (Marji): End of Year Giving —The Impact report is almost done and the campaign letter is in progress. These will be finalized in the next couple of days. Letter stuffing and personal notes will occur at the Salida Club on Wednesday, November 8th from 1:30pm > completion.

- C. Safety (Mitch and Brian): See the Safety Committee Minutes.
- D. BV Capital Campaign(CC) (Cara): There will be an end of year push to find the top 70 donor possibilities. The committee met with a local realtor group with excellent results. The CC is still in the silent phase. There was one grant award for \$50k from El Pomar which was matched by Julie Mordecai. Groundbreaking will not occur until the funds are locked up.

Important calendar dates:

November 8 from 1:30pm >Letter stuffing and personal notes at the Salida Club

December 5 combined Nov/Dec meeting.

Adjourned at 7:21pm

The next Board meeting will be held on December 5, 2023 at 5:30pm in Buena Vista