



BGCCC Board Meeting

Tuesday, January 25, 2022

Meeting called to order at 5:34 pm

Members attending via GTM: Duncan Campbell (Board Chairman), Brian Beaulieu (Club Director), Jan Schmidt (Treasurer), Deb Payton (Secretary), Gwen Allen, Dustin Nichols, Mitch Wright, Chas Weaver, Marjorie Ackerman, Jeanine Zeman, Kent Davidson, McKenzie Musser, and Felicia Hermosillo.

The League of Eagles attachment shows us how we achieved our Gold Honor Rating. Less than 3% of clubs get this rating. Our Gold honor rating was also the 1st ever for the Boys and Girls Club

Chaffee County.

- I. *Kiki presented the Moment for Kids with Grey, 5th grader, who participates in Pa Qua and is the first student to receive her white belt, with master Ian. There are 20-25 students who participate. She also does roller-skating at the club and has been a member for 4 years. She will participate in the YoY event.*
- II. Marji made a motion to approve the November Board meeting minutes, Jan seconded. Unanimously approved.
- III. *EoY— (Brian/Austin reporting) The final total raised \$164,000. Which was \$21,000 over last year and well over budget expectations of \$135,000.00. Donor perfect is working well. Constant Contact and Social Media are helping to spread the word about the club and our great reputation.*
- IV. BV Capital Campaign status (Duncan reporting) With Phase 1 CC complete, we are moving forward with Phase 2. Seventy people are on the Buena Vista committee with the group working on a kit that they can bring to potential donors. March 8th will be the official kick-off. We currently have received \$250K from BGCCC, \$500K from the Chaffee County Commissioners, a \$250K pledge from an anonymous donor. The planning team creating 3 levels of participants for the Capital Campaign.
 - A. Important individuals who allow us to use their names.
 - B. Networker-door openers who will introduce pivotal people.

C. Worker Bees-attend meetings and make specific asks.

- V. Solicitation plans for 2022 (Marji reporting) The sponsorship pack along with the Impact Report is attached. You can personalize the donor letter by contacting Marji and the form is fillable for sponsors. The solicitation tracker is online and the first two fields are for 2022. BV had more sponsors than Salida. Everyone should follow up with a thank you note. Marji encourages each of us all to write thank you e-mails to the County Commissioners.
- VI. Carlton and Barbara met with Brian and Gwen for lunch. Gwen feels that they are engaging and passionate about kids. They are new to BV and are very community minded. Both are still working part time. They were recruited by Becky and Dave Berry. New board member training will be critical. Deb made a motion to accept Carlton and Barbara on the BGCCC Board, Dustin seconded. The vote to accept Carlton & Barbara Pearse as our newest Board members passed unanimously.

VII. Committee Chair Reports

A. *Facilities* (Dustin reporting)

- i. Salida Club—The playground is nearly completed with the final fence to be installed next week by DSI. The ribbon cutting will be in the spring. The safety and facilities committees will have to review the liability for renting. The playground has drawn in an additional 10 kids to the club and people are now “seeing” the club.
- ii. BV—The task force is working hard and will start meeting weekly. Expectations are being reviewed and recorded along with contract agreements. They are meeting tomorrow night to work out the final plan with Jeff. DSI will work on cost estimates with Abe so that we can plan accordingly. The task force will meet with the town to subdivide the lot so that the construction can go forward. They will work on articulating expectations with the town of BV. Jeff will then finalize the plan.

B. *Finance* (Jan reporting) See the financial statements ended 12/31/21 and highlights memo. Revenue is ahead of budget and expenses are below budget with \$150k excess. The Capital Campaign Phase 1 is now closed with the full amount raised, but not all collected. Once all pledges are collected, the loan could be paid off early. There are still some pledges that were for annual donations to be given over 3-5 years. We’re waiting to see if we will pay the current loan on the Salida facility off early, based on BV status. Tax forms will be completed. Policies and Procedures need to be updated, along with long range financial planning. Austin is working on these items. Endowment funds are being invested with dollar cost averaging over a year. The Investment Committee met and recommended the operating reserve be invested with 60% in short term investments and 40% longer term. We can also do 3-9 month CD’s and Treasuries to minimize risk. Stock can be donated to the club and the policy was changed to allow us to hold onto stocks expected to be profitable. The Colorado childcare credit is a major stimulator for

contributions with a 50% write off the bottom line of Colorado taxes. Donations in the "One Campaign" category of the financial statements may be broken out in more detail as Irv's request; Marji was also in favor of this suggestion

- C. *Safety* (Mitch reporting) The committee met on the 17th. Everyone in the club remains fully masked up. Brian got his safety rating through BGCA. Forty percent of staff members have had COVID. With completion the fence facing highway 50, the playground will be secure. Brian will take care of posting signs with the playground's hours. Deb will join the safety committee.
- D. *Resource and Development* (Marji reporting)
 - i. The Youth of the Year celebration will be held on March 17, 2022 at Silver Creek Ranch and is kid focused.
 - ii. September 28 will be the Great Futures Gala at Mt Princeton Hot Springs.
 - iii. McKenzie is working hard on the website and it is still being refined. Board Minutes from the last year and half will be in the Board section of the website.

Meeting adjourned at 6:50 pm

The next Board meeting will be held on March 1st, 2022 in Salida and will offer a dial-in link for those who cannot attend in person.

Respectfully submitted,
Deborah Payton, Secretary